

No. 7, FEBRUARY 2006

[\[Deals\]](#) [\[New Mix Market Profiles\]](#) [\[Ratings\]](#) [\[Movers and Shakers\]](#) [\[Market News & Events\]](#) [\[More Info\]](#) [\[Printer Friendly PDF\]](#)

Do not reply to this email.  
Please direct all emails to: [capmarkets@cgap.org](mailto:capmarkets@cgap.org)

**DEALS** ([Send Us Deals](#))**EQUITY****South Asia** (2 deals)

Sonata Finance, India, sold shares and convertible debt worth USD 500,000 to [Bellwether Microfinance Fund](#). (3 January 2006)

[Tameer Microfinance Bank](#), Pakistan, will sell a 10% stake to IFC. ([11 December 2005](#))

**Latin America** (3 deals)

[FIE](#), Bolivia, has sold shares worth USD 232,650 to [Triodos-Doen](#) and [Triodos Fair Share Fund](#). (28 December 2005)

[Edypme Confianza](#), Peru, sold shares worth PEN 1.36 million (USD 405,280) to [Incofin](#). (28 December 2005)

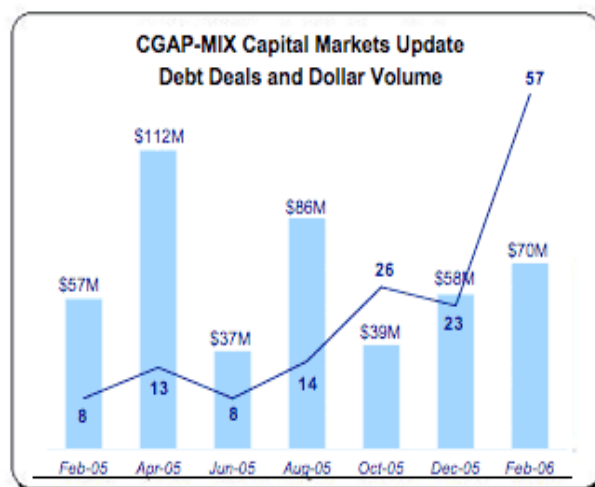
[IFC](#) will buy up to 15.5% of total equity of Solidus Investment Fund, a new investment company that will provide Tier II capital instruments to microfinance institutions in Latin America and Caribbean. The Fund will have an initial capitalization of about USD 19.3 million, with a final capitalization of USD 30 million. ([9 December 2005](#))

**Sub-Saharan Africa** (1 deal)

[Socrema](#), Mozambique, has sold shares worth USD 620,000 to [AfriCap](#). (2 November 2005)

**Eastern Europe and Central Asia** (1 deal)

[IFC](#) will invest EUR 30 million (USD 36.7 million) together with [KfW](#) to establish "South East Europe Microfinance Fund". The IFC's stake is approximately 21% of the fund's initial

**RECENT RATINGS AND ASSESSMENT**

**AMC de RL**, El Salvador,  $\beta$  (MicroRate)\*

**ARARIWA**, Peru, B- (Planet Rating)

**Benefit**, Bosnia Herzegovina, A- (Planet Rating)

**Caritas Felices**, Peru, D (Planet Rating)\*

**CDBIBA**, Benin, D (Planet Rating)\*

**CMF**, Uganda,  $\beta$  (MicroRate)\*

**CRAC Cruz de Chalpón**, Peru,  $\gamma$ + (MicroRate)\*

**HDH OPDF**, Honduras,  $\beta$  (MicroRate)\*

**Kashf Foundation**, Pakistan, BBB (JCR-VIS)\*

**Mahasamam Trust**, India,  $\beta$ + (M-CRIL)\*

capitalization of EUR 142 million (USD 173.8 million). ([10 January 2006](#))

## DEBT

[ProCredit Holding](#), worldwide, received a EUR 1,428,300 (USD 1,755,095) loan from the [responsAbility Global Microfinance Fund](#). (12 December 2005)

***Eastern Europe and Central Asia*** (15 deals, USD 17.8 million)

[Kazakhstan Loan Fund](#) will receive a KZT 267.14 million (USD 2.01 million) from the [EBRD](#). ([24 January 2006](#))

[Microfinance Bank of Azerbaijan](#) will receive a USD 5 million loan from [KFW](#). (6 January 2006)

[FOR A](#), Russia, received a short-term loan of USD 500,000 from [Oikocredit](#). (5 January 2006)

[OMRO](#), Romania, received a EUR 600,000 (USD 734,400) loan from [Oikocredit](#), with the option of converting 50% of the loan into equity within 2 years. (5 January 2006)

[RFC](#), Moldova, will receive a EUR 884,000 (USD 1.08 million) loan from [EBRD](#). (27 December 2005)

Alter Modus, Serbia & Montenegro, received a EUR 2 million (USD 2,448,000) loan from [EBRD](#). ([20 December 2005](#))

KredAgro, Azerbaijan, received a USD 600,000 loan from [Oikocredit](#). (15 December 2005)

Alter Modus, Serbia & Montenegro, received a EUR 200,000 (USD 244,800) loan from [Triodos-Doen](#). (15 December 2005)

[MI-BOSPO](#), Bosnia & Herzegovina, received a EUR 400,000 (USD 489,600) loan from [Hivos Triodos Fund](#). (15 December 2005)

[Fundusz Mikro](#), Poland, has received a PLZ 3,824,130 (USD 1,225,251) loan from [Oikocredit](#). (8 December 2005)

[OBM](#), Montenegro, received a 12-month EUR 500,000 (USD 612,000) deposit with 5.7% interest from [Oikocredit](#). (8 December 2005)

[Constanta Foundation](#), Georgia, received a USD 200,000 loan from [Oikocredit](#). (8 December 2005)

[Microfinance Bank of Azerbaijan](#) received a USD 1.25 million

**MCO Mikro Aldi**, Bosnia Herzegovina, BBB- (Microfinanza)\*

**Microfin**, Trinidad and Tobago, mR4 (CRISIL)\*

**Pro Mujer Nicaragua**, α- (MicroRate)\*

**Seilanithih Limited**, Cambodia, D (Planet Rating)\*

**Sunrise**, Bosnia Herzegovina, A- (Planet Rating)

**UM-PAMECAS**, Senegal, B (Planet Rating)\*

\*Co-financed by The [IDB-CGAP-EU Rating Fund](#). To see additional ratings and learn more about rating grades and methodologies, click [here](#).

## NEW MIX MARKET PROFILE

### MFIs

[TYM](#) (TYM Fund), Vietnam

[MILAMDEC](#) (MYLAMDEC Foudnation, INC), Philippines

[DEMOS SLC](#) (Demos Savings and Loan Cooperative), Croatia

[Lead Foundation](#), Egypt

[Fondespoir](#), Haiti

[ADCSI](#) (Addis Credit & Savings Institution), Ethiopia

[MED-Net](#) (Micro Enterprise Development Network), Uganda

[LIDER](#), Bosnia Herzegovina

### Funds

[Global Partnerships](#), United States

[Omidyar Network](#), United States

## MOVERS AND SHAKERS

([Send Us News](#))

loan from [Impulse Microfinance Investment Fund](#).  
(1 December 2005)

MFLO Opportunity Eastern Europe received a EUR 458,231 (USD 563,074) loan from the [responsAbility Global Microfinance Fund](#). (30 November 2005)

[EKI](#), Bosnia Herzegovina, received a EUR 750,000 (USD 918,000) loan from the [responsAbility Global Microfinance Fund](#). (24 November 2005)

***Latin America*** (23 deals, USD 29.7 million)

[Compartamos](#), Mexico, will sell shares at 4.5 MXP (USD 0.42) each, for a total of MXP 160.4 millions (USD 15.25 million).  
(19 January 2006)

UCICO, Mexico, received a USD 1 million loan from [Oikocredit](#). (5 January 2006)

[FINCA Mexico](#) received a USD 750,000 loan from [Triodos-Doen](#). (28 December 2005)

Fundación José Nieberowski, Nicaragua, received a syndicated loan of USD 1 million from [Triodos-Doen](#) and [Hivos-Triodos Fund](#). (28 December 2005)

[CAME](#), Mexico, received a USD 750,000 loan from [Triodos-Doen](#). (28 December 2005)

[Edpyme Proempresa](#), Peru, received a PEN 1.08 million (USD 231,840) from [Hivos-Triodos Fund](#). (23 December 2005)

[Argentina Microfinanzas](#), Argentina, received a USD 250,000 convertible loan from [Triodos-Doen](#). (22 December 2005)

[COAC Mushuc Runa](#), Ecuador, received a USD 1 million loan from [Oikocredit](#). (22 December 2005)

[Edpyme Edyficar](#), Peru, received a syndicated loan of EUR 700,000 (USD 856,800) from [Triodos-Doen](#) and [Triodos Fair Share Fund](#). (20 December 2005)

[Pro Mujer](#), Mexico, received a USD 500,000 loan guarantee facility from [Unitus](#) for a MXP line of credit from a commercial bank. (16 December 2005)

[Edpyme Proempresa](#), Peru, received a USD 600,000 loan from [Triodos-Doen](#). (14 December 2005)

Fundación Integral, El Salvador, received a USD 1.5 million loan from [Oikocredit](#). (8 December 2005)

Former Challenger investment executive Chris Cuffe will now work for Opportunity International Australia to develop its microfinance investment strategy. ([7 February 2006](#))

Atsumasa Tochisako, previously at the Bank of Tokyo, founded a microfinance venture to fight poverty in Latin America. ([31 January 2006](#))

Deborah Burand has been appointed executive vice president for programs, Grameen Foundation USA. ([26 January 2006](#))

Lars Thunell has taken office as new IFC Vice President. ([15 January 2006](#))

Lauren Burhill has been appointed as new Investment Manager at ACCION Gateway Fund (15 January 2006)

## EVENTS

[Techno-Fair - New Technologies for Microfinance](#)  
Dakar, Senegal, 23-25 February 2006

[Retail Finance Asia-Pacific 2006](#)  
Singapore, 6-10 March 2006

[Asia Microfinance Forum](#)  
Beijing, China, 21-24 March 2006

## MARKET NEWS AND RESEARCH

"Microfinance Firms Make Tentative Move into Capital Markets"  
Dow Jones International News, 8 February 2006

["ING releases Study on Financial Access, Role of Banks in Microfinance"](#)  
The Microfinance Gateway, 3 February 2006

["Does Microfinance really reduce poverty? What you should know before investing"](#)  
Microcapital, 25 January 2006

["Microfinance Institutions & Foreign Exchange Risk"](#)  
ACCION, 23 January 2006

["A New Way to Do Well by Doing Good"](#)  
Wall Street Journal, 5 January 2006

[The Banker Seminar "Microfinance into Mainstream Banking"](#)

Cooperativa de Ahorro y Crédito José Artigas, Uruguay, received a USD 275,000 loan from [Oikocredit](#). (8 December 2005)

[FAMA](#), Nicaragua, received a USD 1 million loan from [Impulse Microfinance Investment Fund](#). (2 December 2005)

[ACODEP](#), Nicaragua, received a USD 500,000 loan from the [responsAbility Global Microfinance Fund](#). (2 December 2005)

[CRECER](#), Bolivia, received a USD 1 million loan from [Impulse Microfinance Investment Fund](#). (2 December 2005)

[PRODEM](#), Bolivia, received a syndicated USD 1 million loan from [Triodos-Doen](#) and [Triodos Fair Share Fund](#). (1 December 2005)

[MCCH](#), Ecuador, received a USD 350,000 loan from the [responsAbility Global Microfinance Fund](#). (1 December 2005)

[Fundación ESPOIR](#), Ecuador, received a USD 200,000 loan from the [responsAbility Global Microfinance Fund](#). (25 November 2005)

Fundación José Nieberowski, Nicaragua, received a syndicated loan of USD 400,000 from [responsAbility Global Microfinance Fund](#). (25 November 2005)

[Pro Mujer](#), Mexico, received a USD 450,000 3-month bridge loan facility from [Unitus](#). (21 November 2005)

[Caja Nor](#), Peru, received a USD 500,000 loan from the [responsAbility Global Microfinance Fund](#). (21 November 2005)

[Edpyme Confianza](#), Peru, received a USD 400,000 loan from the [responsAbility Global Microfinance Fund](#). (15 November 2005)

#### **Sub-Saharan Africa (12 deals, USD 17.5 million)**

[Kafo Jiginew](#), Mali, received a XOF 1 billion (USD 1,8 million) loan from [Oikocredit](#). (5 January 2006)

[LAPO](#), Nigeria, received a EUR 250,000 (USD 306,000) loan from [Incofin](#). (27 December 2005)

[Akiba Commercial Bank](#), Tanzania, received a TZS 1 billion (USD 856,400) from [Hivos-Triodos Fund](#). (20 December 2005)

[WAGES](#), Mali, received a XOF 150 million (USD 280,000) loan from [Oikocredit](#). (15 December 2005)

The Banker, 2 January 2006

"[Pay-Pal-ing International Development](#)"  
The Microfinance Gateway, 15 December 2005

## **CGAP-MIX RESOURCES**

The Market for Foreign Investment in Microfinance: Opportunities and Challenges - [http://www.cgap.org/docs/FocusNote\\_30.pdf](http://www.cgap.org/docs/FocusNote_30.pdf)

Data on over 600 MFIs, 55 microfinance investors and 109 industry support organizations - [www.mixmarket.org](http://www.mixmarket.org)

Briefs for bankers on investing in microfinance institutions (MFIs) and providing retail microfinance services - <http://www.cgap.org/commercialbanks/profiles.html>

## **Debt Deals (continued)**

[PADME](#), Benin, received a EUR 1 million (USD 1,224,000) loan from [Impulse Microfinance Investment Fund](#). (1 December 2005)

Jamii Bora Trust, Kenya, was renewed a USD 1 million loan guarantee facility by [Unitus](#) for a KES line of credit from a local commercial bank. (1 December 2005)

[K-REP](#), Kenya received a syndicated KES 100 million (USD 1,390,000) loan from [Hivos-Triodos Fund](#) and [Triodos-Doen](#), and a KES 25 million (USD 347,000) loan from [Triodos Fair Share Fund](#). (1 December 2005)

## **South Asia (1 deal, USD 0.2 million)**

SWAWS, India, received a USD 200,000 credit enhancement facility from [Bellwhether Microfinance Fund](#) for a USD 1.5 million loan from ICICI bank. (26 December 2005)

## **East Asia and Pacific (4 deals, USD 1.9 million)**

[PRASAC](#), Cambodia, received a USD 1 million loan from [Impulse Microfinance Investment Fund](#). (15 December 2005)

[HSPFI](#), Philippines, received a PHP 10 million (USD 189,400) loan from [Oikocredit](#). (8 December 2005)

[South Pacific Business Development Foundation](#), Samoa,

CANEF, Mali, has received a XOF 150 million (USD 280,000) loan from [Oikocredit](#). (8 December 2005)

Kisumu Teachers SACCO, Kenya, received a KES 54 million (USD 750,000) loan from [Oikocredit](#). (8 December 2005)

[Sinapi Aba Trust](#), Ghana, received a USD 500,000 loan from the [responsAbility Global Microfinance Fund](#). (1 December 2005)

[PADME](#), Benin, received a EUR 1 million (USD 1,224,000) loan from the [responsAbility Global Microfinance Fund](#). (5 December 2005)

[more debt deals](#)

received a EUR 200,000 (USD 244,800) loan from [Oikocredit](#). (8 December 2005)

[CEB](#), Cambodia, received a USD 500,000 convertible loan from [Triodos-Doen](#). (1 December 2005)

***Middle-East and North Africa*** (1 deal, USD 0.5 million)

[Tamweelcom](#), Jordan, received a USD 500,000 loan from the [responsAbility Global Microfinance Fund](#). (21 December 2005)

---

## ABOUT MCM

The microfinance capital markets update is produced and edited by CGAP and the Microfinance Information eXchange (the MIX). The newsletter is the only publication dedicated to microfinance capital markets news, and is distributed to microfinance providers, investors, donors, rating agencies and consultants.

For more information, visit [www.cgap.org](http://www.cgap.org) or [www.mixmarket.org](http://www.mixmarket.org).

## MORE INFO

**FEEDBACK** - Send us suggestions or tell us about deals and ratings. Email [capmarkets@cgap.org](mailto:capmarkets@cgap.org).

**SEND TO A FRIEND** - Tell others about the microfinance capital markets newsletter. [Click here!](#)

**SUBSCRIBE / UNSUBSCRIBE** - Email [capmarkets@cgap.org](mailto:capmarkets@cgap.org) with your email address.

**ARCHIVES** - Access previous editions of the newsletter at [www.cgap.org/mcm/archives/](http://www.cgap.org/mcm/archives/).

---

If you have problems viewing this message please refer to [online version](#).

**Do not reply to this email.**

**Please direct all emails to:** [capmarkets@cgap.org](mailto:capmarkets@cgap.org)